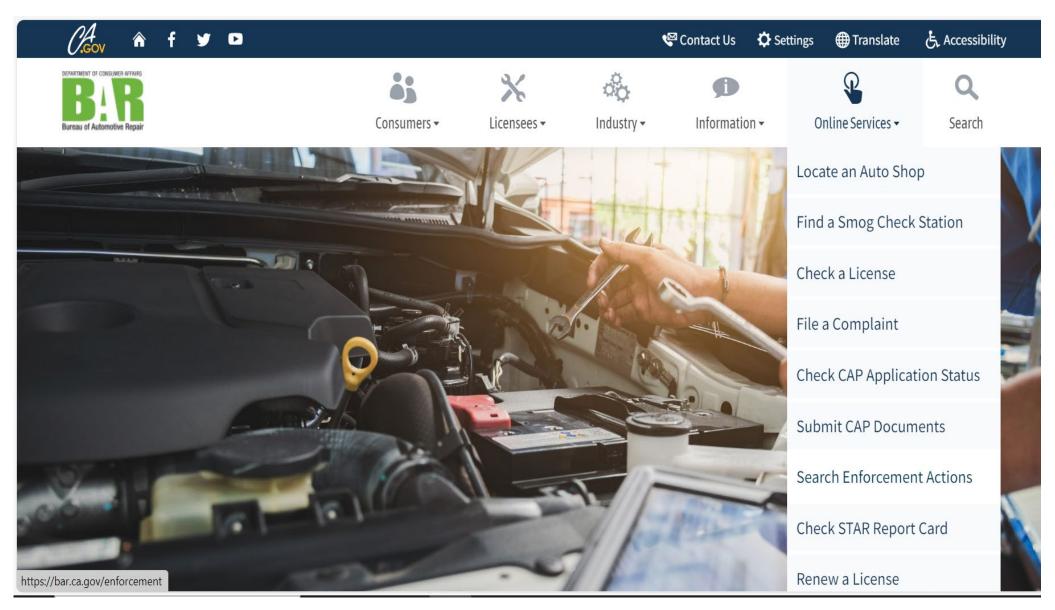
ACCUSATION CASE STUDY

Bill Thomas, Deputy Chief Bureau Advisory Group October 19, 2023



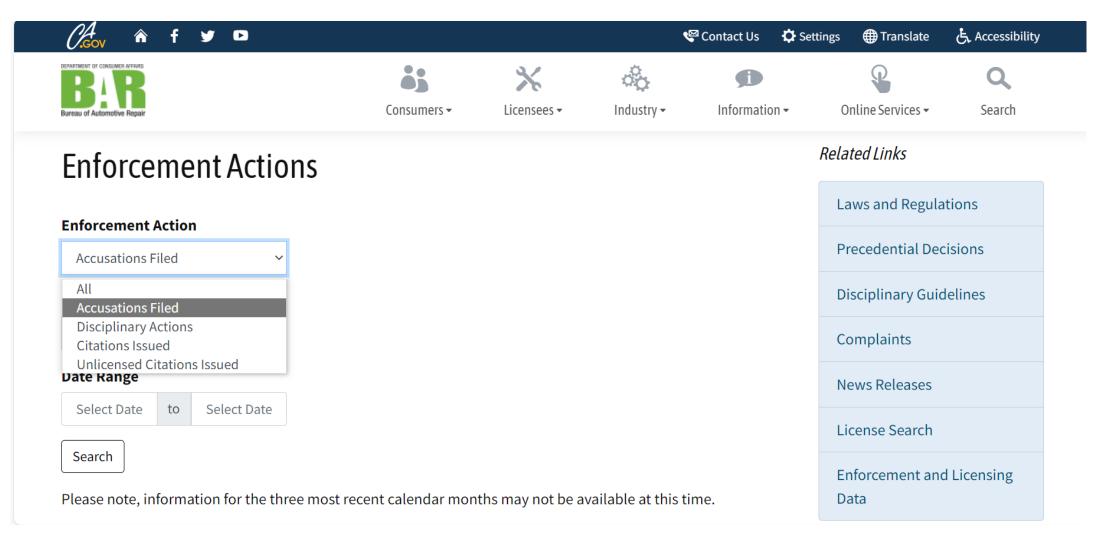
Accusation Postings (1 of 2)

Screenshot showing BAR's website and the "Online Services" dropdown menu expanded to show "Search Enforcement Actions."



Accusation Postings (2 of 2)

Screenshot showing the drop-down menu on the "Search Enforcement Actions" page.



Accusation Background

Pattern of Complaints

- Consumer Allegations:
 - Fraud
 - False and Misleading Statements
 - Oversell

Investigation

- Undercover Vehicle
 - Replicate consumer experience
 - 'Real World' scenario
 - Created a misfire in one cylinder (Fuel Injection)
 - Mid-1990s model year with approximately 150,000 miles

Repair Transaction (1 of 4)

- Dropped vehicle off at repair facility
- Spoke with salesperson
- Filled out "Customer Information Sheet"
- No estimate provided
- Customer did not sign any documents

Repair Transaction (2 of 4)

- Same day, salesperson called and recommended:
 - Distributor cap and rotor
 - Spark plugs
 - Spark plug wires
 - PCV Valve
- Salesperson stated these parts were "bad and worn out"
- The recommended repairs were authorized

Repair Transaction (3 of 4)

- The next day, technician/salesperson calls and states:
 - All approved parts were installed, and car runs better
 - However, the vehicle needed a computer because it was "not sending the proper signal to the injector"
 - Further, prior to the replacement of the approved parts, the computer "got used to sending a bad signal"
- Repair facility representative also stated failure to replace the computer would create a "risk of piston damage"
- Replacement of the computer was authorized

Repair Transaction (4 of 4)

- Nearly two weeks later the BAR investigator called and was told:
 - The technician stated "the car was fighting him"
 - The car runs "exponentially better" but still has a problem
- Two days later the investigator called and was told:
 - The problem was fixed. They found:
 - The computer caused "extra ohms to go into the injector circuit and melted two wires together"
 - The circuit "became super-hot the other side of the resistor"

Findings

- Upon reinspection, BAR determined the defective resistor in the injector circuit had been replaced, correcting the problem
 - The repair facility did not charge for the injector out of goodwill
 - The facility failed to include the resistor on the invoice
 - The facility charged for and replaced the initially authorized parts
 - The PCM was NOT replaced as invoiced and charged
 - The resistor was replaced by twisting the wires together, crude soldering, and tape

Administrative Hearing

- At hearing, the repair facility and BAR argued the necessity of the plugs, wires, etc.
- At hearing, the technician stated he had secured a different computer and swapped circuit boards
 - BAR was not prepared for such an argument and unable to prove this couldn't/didn't happen
- The ALJ determined BAR failed to meet its burden of proof and proposed dismissing the accusation, which was affirmed by the DCA Director

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